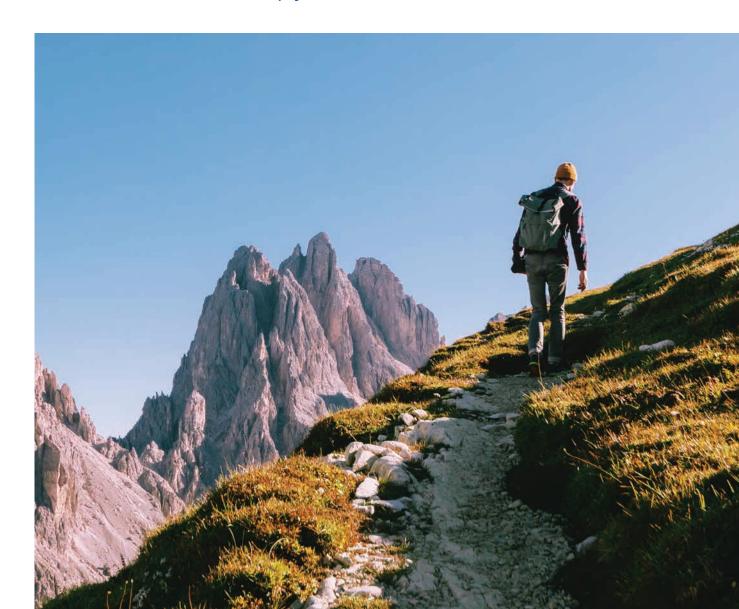


# Choosing index allocations

Historical index data to help you decide



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# How your policy builds value

#### Indexed interest is how your policy builds accumulation value

Fixed index universal life (FIUL) insurance provides death benefit protection that is generally income-tax-free to beneficiaries. It also has the potential to build accumulation value tax-deferred through credited interest based on the performance of one or more market indexes (indexed interest) or through fixed interest.

If you choose the indexed interest option, how much interest you could receive will vary depending on several factors, beginning with the allocation option(s) you choose.

An allocation option is a combination of a market index (such as the S&P 500° Index), and its crediting method, as well as any caps and participation rates that may be applied. There are also several bonus opportunities that can potentially increase the amount of indexed interest credited to your policy.

Because indexes can perform differently in a variety of market conditions, Allianz Life Pro+® Advantage Fixed Index Universal Life Insurance Policy offers you several index options.

You can choose one index option or diversify among multiple options. Diversifying among indexes may help you reduce the impact of volatility and seek a more consistent return.

On the pages that follow, we'll take a closer look at the hypothetical historical returns of each index and the interest Allianz would have credited based on each indexed allocation available. For more information on indexed interest, bonus options, and crediting methods, see "Your guide to allocation options" (M-7391).

# Index options



Dow Jones

Bloomberg US
Aggregate Bond Index
LBUSTRUU:IND

Euro Stoxx 50

SX5E

Russell 2000

RUT

#### Blended index

What is the blended index?

The blended index is comprised of four market indexes, each with a fixed weight:

## DOW JONES INDUSTRIAL AVERAGE (35%):

- A U.S. large-cap index
- The oldest stock price index, established in 1884 with only 11 stocks. There are now 30 stocks in the Dow Jones Industrial Average. It is one of the most recognized stock indexes in the United States.
- For more information, visit www.dj.com.

## BLOOMBERG US AGGREGATE BOND INDEX (35%):

- A U.S. bond index
- Part of the world's leading provider of fixed income benchmarks, this index is a mix of safe, levelperforming bonds.
- For more information, visit www.bloomberg.com.

#### EURO STOXX 50° INDEX (20%):

- An international index
- Europe's leading blue-chip index, which recognizes
  well-established and financially sound companies from
  the eurozone. It provides a blue-chip representation of
  supersector leaders and their ability to pay dividends in
  both good and bad times. The index covers 50 stocks from
  11 eurozone countries: Austria, Belgium, Finland, France,
  Germany, Ireland, Italy, Luxembourg, the Netherlands,
  Portugal, and Spain.
- For more information, visit www.stoxx.com.

#### **RUSSELL 2000® INDEX (10%):**

- A U.S. small-cap index
- Measures the performance of the 2,000 smallest companies in the Russell 3000 Index, which is made up of 3,000 of the biggest U.S. stocks. The Russell 2000 Index is constructed to provide a comprehensive and unbiased small-cap barometer and is completely reconstituted annually to ensure larger stocks do not affect the performance and characteristics of the true small-cap index.
- For more information, visit www.russell.com.

Policy year	Index return	Select indexed allocation (8.50% cap, 40% bonus, 1% annual asset charge)	Bonused indexed allocation (9.00% cap, 15% bonus)	Classic indexed allocation (8.75% cap, 0.90% bonus)	Standard indexed allocation (13.00% cap, no bonus)
1999	19.85%	10.90%	10.35%	9.65%	13.00%
2000	0.95%	0.33%	1.09%	1.85%	0.95%
2001	-3.47%	-1.00%	0.00%	0.90%	0.00%
2002	-11.90%	-1.00%	0.00%	0.90%	0.00%
2003	17.97%	10.90%	10.35%	9.65%	13.00%
2004	5.70%	6.98%	6.55%	6.60%	5.70%
2005	5.23%	6.32%	6.01%	6.13%	5.23%
2006	11.94%	10.90%	10.35%	9.65%	11.94%
2007	5.77%	7.08%	6.64%	6.67%	5.77%
2008	-22.36%	-1.00%	0.00%	0.90%	0.00%
2009	15.41%	10.90%	10.35%	9.65%	13.00%
2010	7.52%	9.52%	8.64%	8.42%	7.52%
2011	0.72%	0.01%	0.83%	1.62%	0.72%
2012	8.24%	10.53%	9.47%	9.14%	8.24%
2013	15.86%	10.90%	10.35%	9.65%	13.00%
2014	5.31%	6.44%	6.11%	6.21%	5.31%
2015	-0.39%	-1.00%	0.00%	0.90%	0.00%
2016	7.71%	9.79%	8.87%	8.61%	7.71%
2017	12.63%	10.90%	10.35%	9.65%	12.63%
2018	-6.05%	-1.00%	0.00%	0.90%	0.00%
2019	18.20%	10.90%	10.35%	9.65%	13.00%
2020	5.97%	7.36%	6.87%	6.87%	5.97%
2021	11.58%	10.90%	10.35%	9.65%	11.58%
2022	-12.13%	-1.00%	0.00%	0.90%	0.00%
2023	12.08%	10.90%	10.35%	9.65%	12.08%

#### Please refer to the table above, which illustrates how crediting methods may affect potential interest credits.

The least an indexed allocation could return is 0%. However, in the chart above, the Select indexed allocation includes the 1% asset charge in the total, thus resulting in -1.00% in some years.

The guaranteed minimum cap is set at issue for the life of the policy and will never be less than 0.25%.

The 25-year period shown reflects the longest common period of historical data available for the components that make up the index. No single crediting method consistently delivers the most interest under all market conditions. Although an external index may affect your interest credited, the policy does not directly participate in any equity or fixed income investments. You are not buying shares in an index.

These illustrations are hypothetical in nature. Because the life insurance product and the Blended index did not exist during the entire time frame illustrated, this chart represents hypothetical historical information only and reflects current participation and annual floor rates which are not guaranteed. Actual participation rates that could have been applied over this time frame would have been different from the figures shown here, and in some cases could have been dramatically different depending on a number of factors, including market conditions.

These figures represent hypothetical historical results only, are not indicative of future results, and may not be used to predict future results.

### Bloomberg US Dynamic Balance II ER Index

#### What is the Bloomberg US Dynamic Balance II ER Index?



#### The Bloomberg US Dynamic Balance II ER Index comprises two indexes:

- Bloomberg US Equity Custom Futures ER Index, a custom index that tracks futures on large-cap equities, similar to the S&P 500°.
- Bloomberg US Aggregate Custom RBI Unfunded Index, which is designed to track futures prices on the Bloomberg US Aggregate Bond Index, a well-established benchmark for the U.S. bond markets.

Every day, the Bloomberg US Dynamic Balance II ER Index dynamically allocates between the Bloomberg US Equity Custom Futures ER Index and the Bloomberg US Aggregate CUSTOM RBI Unfunded Index based on historic realized volatility (a measurement of daily movements, regardless of direction, of an index).

		Select indexed allocation (180% participation rate,	Bonused indexed allocation	Classic indexed allocation	Standard indexed allocation
Policy	Index	40% bonus, 1% annual	(190% participation rate,	(195% participation rate,	(218.50% participation rate,
year	return	asset charge)	15% bonus)	0.90% bonus)	no bonus)
2005	-0.83%	-1.00%	0.00%	0.90%	0.00%
2006	6.12%	14.41%	13.36%	12.83%	13.36%
2007	2.86%	6.20%	6.24%	6.47%	6.24%
2008	0.37%	-0.08%	0.80%	1.61%	0.80%
2009	5.81%	13.63%	12.68%	12.22%	12.68%
2010	8.46%	20.33%	18.49%	17.40%	18.49%
2011	5.19%	12.07%	11.33%	11.01%	11.33%
2012	6.92%	16.43%	15.11%	14.39%	15.11%
2013	8.01%	19.19%	17.51%	16.52%	17.51%
2014	6.88%	16.35%	15.04%	14.33%	15.04%
2015	-1.33%	-1.00%	0.00%	0.90%	0.00%
2016	4.93%	11.41%	10.76%	10.51%	10.76%
2017	14.73%	36.13%	32.19%	29.63%	32.19%
2018	-0.66%	-1.00%	0.00%	0.90%	0.00%
2019	12.83%	31.33%	28.03%	25.92%	28.03%
2020	4.45%	10.21%	9.72%	9.57%	9.72%
2021	4.81%	11.12%	10.51%	10.28%	10.51%
2022	-12.26%	-1.00%	0.00%	0.90%	0.00%
2023	2.59%	5.52%	5.65%	5.94%	5.65%

Please refer to the table above, which illustrates how crediting methods may affect potential interest credits.

The least an indexed allocation could return is 0%. However, in the chart above, the Select indexed allocation includes the 1% asset charge in the total, thus resulting in -1.00% in some years.

The guaranteed minimum participation rate is set at issue for the life of the policy and will never be less than 5%.

The 19-year period shown reflects the longest common period of historical data available for the components that make up the index. No single crediting method consistently delivers the most interest under all market conditions. Although an external index may affect your interest credited, the policy does not directly participate in any equity or fixed income investments. You are not buying shares in an index.

These illustrations are hypothetical in nature. Because the life insurance product and the Bloomberg US Dynamic Balance II ER Index did not exist during the entire time frame illustrated, this chart represents hypothetical historical information only and reflects current participation and annual floor rates which are not guaranteed. Actual participation rates that could have been applied over this time frame would have been different from the figures shown here, and in some cases could have been dramatically different depending on a number of factors, including market conditions.

4 These figures represent hypothetical historical results only, are not indicative of future results, and may not be used to predict future results.

#### PIMCO Tactical Balanced ER Index

#### What is the PIMCO Tactical Balanced ER Index?



The PIMCO Tactical Balanced ER Index is comprised of the following underlying components that shift weights daily based on historical realized volatility:

- U.S. Equity Futures Custom Index, a custom index that tracks futures on large-cap equities, similar to futures on the S&P 500° Index.
- PIMCO Synthetic Bond ER Index, with a duration overlay, a custom index made up of a small number of instruments designed to provide exposure to futures on the U.S. investment-grade and Treasury bond markets.

The index uses an excess methodology by tracking the prices of futures, which reflect the expected future price of an index and account for unexpected dividends. Excess return indexes are designed to bring a level of stability to renewals (for associated crediting method) from year to year by reducing the effect of changing short-term interest rates.

		Select indexed allocation (180% participation rate,	Bonused indexed allocation	Classic indexed allocation	Standard indexed allocation
Policy	Index	40% bonus, 1% annual	(185% participation rate,	(190% participation rate,	(212.75% participation rate,
year	return	asset charge)	15% bonus)	0.90% bonus)	no bonus)
2005	-2.18%	-1.00%	0.00%	0.90%	0.00%
2006	5.17%	12.02%	10.99%	10.72%	10.99%
2007	2.95%	6.43%	6.27%	6.50%	6.27%
2008	5.86%	13.78%	12.48%	12.04%	12.48%
2009	4.21%	9.60%	8.95%	8.90%	8.95%
2010	11.32%	27.51%	24.07%	22.40%	24.07%
2011	3.84%	8.68%	8.17%	8.20%	8.17%
2012	6.81%	16.16%	14.49%	13.84%	14.49%
2013	7.75%	18.53%	16.49%	15.62%	16.49%
2014	1.53%	2.86%	3.26%	3.81%	3.26%
2015	-2.33%	-1.00%	0.00%	0.90%	0.00%
2016	5.75%	13.50%	12.24%	11.83%	12.24%
2017	14.46%	35.44%	30.77%	28.38%	30.77%
2018	-2.10%	-1.00%	0.00%	0.90%	0.00%
2019	10.35%	25.09%	22.03%	20.57%	22.03%
2020	4.07%	9.24%	8.65%	8.62%	8.65%
2021	8.94%	21.52%	19.01%	17.88%	19.01%
2022	-2.27%	-1.00%	0.00%	0.90%	0.00%
2023	2.79%	6.03%	5.93%	6.20%	5.93%

Please refer to the table above, which illustrates how crediting methods may affect potential interest credits.

The least an indexed allocation could return is 0%. However, in the chart above, the Select indexed allocation includes the 1% asset charge in the total, thus resulting in -1.00% in some years.

The guaranteed minimum participation rate is set at issue for the life of the policy and will never be less than 5%.

The 19-year period shown reflects the longest common period of historical data available for the components that make up the index. No single crediting method consistently delivers the most interest under all market conditions. Although an external index may affect your interest credited, the policy does not directly participate in any equity or fixed income investments. You are not buying shares in an index.

These illustrations are hypothetical in nature. Because the life insurance product and the PIMCO Tactical Balanced ER Index did not exist during the entire time frame illustrated, this chart represents hypothetical historical information only and reflects current participation and annual floor rates which are not guaranteed. Actual participation rates that could have been applied over this time frame would have been different from the figures shown here, and in some cases could have been dramatically different depending on a number of factors, including market conditions.

#### The S&P 500® Index

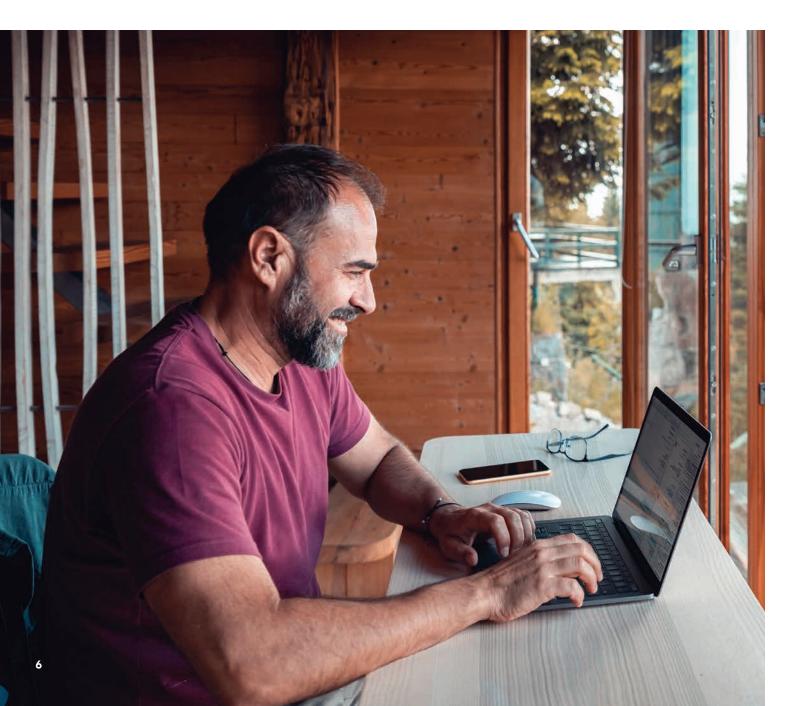
#### What is the S&P 500® Index?



**SPX** 

The S&P 500° Index is a U.S. large-cap index based on the market capitalizations of 500 large companies having common stock on the NYSE or NASDAQ.

Considered by many to be the most common benchmark used in measuring the performance of U.S. stock market large-caps, which are companies with a market capitalization value of more than \$10 billion. The S&P 500® Index represents a broad cross-section of common stocks traded on every major U.S. stock exchange. The index is a selection of 500 leading companies from 100 distinct industry groups found in 10 leading American industrial market sectors.



Policy year	Index return	Standard indexed allocation with annual point-to-point (12.50% cap, no bonus)	Standard indexed allocation with monthly sum (3.80% cap, no bonus)	Standard indexed allocation with trigger method (8.25% trigger interest rate, no bonus)
1999	19.53%	12.50%	12.29%	8.25%
2000	-10.14%	0.00%	0.00%	0.00%
2001	-13.04%	0.00%	0.00%	0.00%
2002	-23.37%	0.00%	0.00%	0.00%
2003	26.38%	12.50%	15.65%	8.25%
2004	8.99%	8.99%	8.82%	8.25%
2005	3.00%	3.00%	3.24%	8.25%
2006	13.62%	12.50%	12.99%	8.25%
2007	3.53%	3.53%	3.38%	8.25%
2008	-38.49%	0.00%	0.00%	0.00%
2009	23.45%	12.50%	6.19%	8.25%
2010	12.78%	12.50%	0.96%	8.25%
2011	0.00%	0.00%	0.00%	0.00%
2012	13.41%	12.50%	12.19%	8.25%
2013	29.60%	12.50%	23.50%	8.25%
2014	11.39%	11.39%	10.62%	8.25%
2015	-0.73%	0.00%	0.00%	0.00%
2016	9.54%	9.54%	6.82%	8.25%
2017	19.42%	12.50%	17.95%	8.25%
2018	-6.24%	0.00%	0.00%	0.00%
2019	28.88%	12.50%	19.12%	8.25%
2020	16.26%	12.50%	0.00%	8.25%
2021	26.89%	12.50%	19.05%	8.25%
2022	-19.44%	0.00%	0.00%	0.00%
2023	24.23%	12.50%	11.45%	8.25%

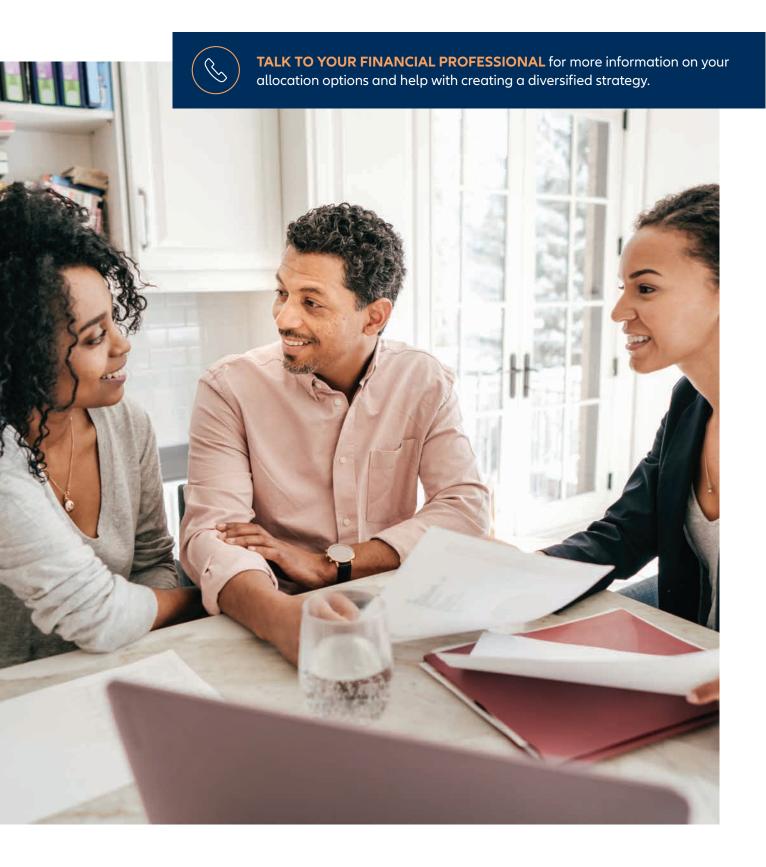
Please refer to the table above, which illustrates how crediting methods may affect potential interest credits.

The least an indexed allocation could return is 0%.

The guaranteed minimum cap for the annual point-to-point is set at issue for the life of the policy and will never be less than 0.25%. The guaranteed minimum cap for monthly sum is set at issue for the life of the policy and will never be less than 0.50%. The guaranteed minimum Trigger Interest Rate is set at issue for the life of the policy and will never be less than 0.25%.

The 25-year period shown reflects the longest common period of historical data available for the components that make up the index. No single crediting method consistently delivers the most interest under all market conditions. Although an external index may affect your interest credited, the policy does not directly participate in any equity or fixed income investments. You are not buying shares in an index.

These illustrations are hypothetical in nature. Because the life insurance product and the S&P 500° Index did not exist during the entire time frame illustrated, this chart represents hypothetical historical information only and reflects current participation and annual floor rates which are not guaranteed. Actual participation rates that could have been applied over this time frame would have been different from the figures shown here, and in some cases could have been dramatically different depending on a number of factors, including market conditions.



FIUL requires qualification through health and financial underwriting.

Diversifying in an FIUL does not ensure index credits in any given policy year.

Bonused products may include higher surrender charges, longer surrender periods, lower caps, or other restrictions that are not included in similar products that don't offer a bonus. The index allocations that offer the interest bonus will generally have lower caps and participation rates. Not all bonuses guarantee that a policy will be credited with an interest bonus every year as it is based on the growth of an index.

There is no guarantee that a policy will earn indexed interest in any given year.

The Bloomberg US Dynamic Balance II ER Index is comprised of the Bloomberg US Aggregate Custom RBI Unfunded Index and the Bloomberg US Equity Custom Futures ER Index and shifts weighting daily between them based on realized market volatility. The Bloomberg US Aggregate Custom RBI Unfunded Index is comprised of a portfolio of derivative instruments that are designed to provide exposure to U.S. Investment-grade and Treasury bond markets in excess of a benchmark rate. The Bloomberg US Equity Custom Futures ER Index is designed to provide exposure to large cap U.S stocks in excess of a benchmark rate.

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# True to our promises so you can be true to yours

A leading provider of annuities and life insurance, Allianz Life Insurance Company of North America (Allianz) bases each decision on a philosophy of being true: True to our strength as a key part of a leading global financial organization. True to our passion for making wise investment decisions. True to building a culture where everyone feels welcomed, included, and valued. And true to the people we serve, each and every day.

Through a line of innovative products and a network of trusted financial professionals, and with 3.7 million contracts issued, Allianz helps people as they seek to achieve their financial and retirement goals. Founded in 1896, Allianz is proud to play a vital role in the success of our global parent, Allianz SE, one of the world's largest financial services companies.

While we are proud of our financial strength, we are made of much more than our balance sheet. By being true to our commitments and keeping our promises, we believe we make a real difference for our clients. It's why so many people rely on Allianz today and count on us for tomorrow – when they need us most.

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