



Jessica Drake

Head of Operations, Employer Markets
Allianz Life Insurance Company of North America

Background

With more than 10 years in the financial services industry, Drake has a deep understanding of the retirement landscape and is dedicated to helping employers and individuals achieve their financial goals.

Experience

- At Allianz, Drake collaborates with cross-functional teams to develop and implement innovative strategies that help meet the unique needs of different recordkeepers, employers, and their employees.
- Drake regularly conducts training sessions and workshops on topics such as product knowledge, implementation and onboarding best practices, and regulatory requirement updates.

Education, certifications, and memberships

- Juris Doctor from the University of St. Thomas School of Law
- BA in English from the College of St. Benedict
- Licensed insurance producer (in all states except New York)

→ FOCUSED ON:

- Employer Markets ecosystem
- In-plan guaranteed lifetime income solutions
- Operational efficiency and process improvements