

ALLIANZ LIFE ACCUMULATOR™ INDEXED UNIVERSAL LIFE INSURANCE POLICY

A tax-efficient gift to help benefit generations of your family

Using life insurance as a financial resource

Benefits of indexed universal life (IUL) insurance

- **Tax-deferred accumulation potential** with protection from market losses¹
- **Access to available cash value** to help with various financial needs²
- **Financial protection** for loved ones or beneficiaries through the income-tax-free death benefit³

Allianz Life Accumulator™ offers death benefit protection for beneficiaries as well as accumulation potential that can be a financial resource for generations to come.

MEET SANDY AND MIKE

In this hypothetical example, Sandy and Mike have a two-year-old granddaughter, Emma. Given the rising cost of college, Sandy and Mike are concerned about how their daughter Jessica and son-in-law, Todd, both age 36, will fund Emma's college education.

Sandy and Mike want to begin to pass on wealth to Jessica and her family. They have planned well for their retirement, so they are financially able to help Jessica's family without jeopardizing their own financial future.

Their financial professional and tax advisor suggest that Sandy and Mike each gift \$15,000 to Jessica, which she will use to pay the premium on an Allianz Life Accumulator™ IUL policy.

This will provide death benefit protection for Jessica's family – and also the opportunity to build accumulation value. Any available cash value can then be accessed through policy loans or withdrawals² to help supplement a wide range of future financial responsibilities, including Emma's college expenses.

Sandy and Mike's goals for Jessica's IUL policy:

Supplemental college funding for their granddaughter, Emma



Access to potential funds that can help Jessica and Todd pay off debt or other financial obligations



The opportunity to supplement Jessica and Todd's retirement income



Must be accompanied by the Allianz Life Accumulator™ consumer brochure (M-8119).

¹ Fees and charges will reduce the accumulation value.

² Policy loans and withdrawals will reduce the available cash value and death benefit and may cause unintended consequences, including lapse or taxable events. Please see the full loan disclosure within this material for details.

³ The death benefit is generally income-tax-free when passed on to beneficiaries.

IUL is not a source of guaranteed retirement income.

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A tax-efficient gift that may help generations to come

How the policy is structured

Sandy and Mike collectively gift \$30,000 per year for 17 years to their daughter Jessica. Jessica will use this gift to pay the premiums for her Allianz Life Accumulator™ Indexed Universal Life Insurance Policy.



Mike



Sandy



Jessica



Todd



Emma

What the policy can provide

In addition to providing death benefit protection, Allianz Life Accumulator™ can provide the opportunity to address future financial needs.

\$200,000 indexed policy loan¹ to help Jessica and Todd pay off their mortgage

Jessica and Todd can access the policy's available cash value through policy loans¹ to get out of debt and help pay off their mortgage.

\$2.896 million cash value for supplemental retirement income¹

Jessica and Todd will have access to any available cash value through policy loans or withdrawals to help supplement their retirement income.

\$200,000 indexed policy loan¹ to help Emma pay back any outstanding student loans

Emma uses scholarships, financial aid, and student loans to help pay her way through college. This gives the accumulation value in the IUL policy another four years to potentially accumulate while Emma is attending college.

¹ Policy loans and withdrawals will reduce the available cash value and death benefit and may cause the policy to lapse, or affect guarantees against lapse. Withdrawals in excess of premiums paid will be subject to ordinary income tax. Additional premium payments may be required to keep the policy in force. In the event of a lapse, outstanding policy loans in excess of unrecovered cost basis will be subject to ordinary income tax. If a policy is a modified endowment contract (MEC), policy loans and withdrawals will be taxable as ordinary income to the extent there are earnings in the policy. If any of these features are exercised prior to age 59½ on a MEC, a 10% federal additional tax may be imposed. Tax laws are subject to change and you should consult a tax professional.

Let’s look at a hypothetical example

Assumptions Allianz Life Accumulator™ Indexed Universal Life Insurance Policy	
Gender Female	Age 36
Standard nontobacco	
5.5% nonguaranteed illustrated rate	
\$30,000 annual premium payments for 17 years	
1% interest bonus opportunity starting in year 1	
5% index loan rate	

Allianz Life Accumulator™	End of year	Age of daughter	Age of granddaughter	Annual Premium	Income tax free loans	Cash value	Death benefit
Grandparent's gifting	1	37	2	\$30,000	\$0	\$3,482	\$681,046
	5	41	7	\$30,000	\$0	\$134,340	\$810,070
	10	46	12	\$30,000	\$0	\$359,470	\$1,024,208
	15	51	17	\$30,000	\$0	\$662,018	\$1,316,688
	16	52	18	\$30,000	\$0	\$734,349	\$1,389,019
	17	53	19	\$30,000	\$0	\$811,322	\$1,465,992
	18	54	20	\$0	\$0	\$863,139	\$1,415,548
	19	55	21	\$0	\$0	\$918,320	\$1,441,763
Emma's college funding	20	56	22	\$0	\$200,000	\$767,087	\$1,255,630
	21	57	23	\$0	\$0	\$819,118	\$1,297,343
	22	58	24	\$0	\$0	\$874,619	\$1,339,199
	23	59	25	\$0	\$0	\$933,816	\$1,381,044
	24	60	26	\$0	\$0	\$996,947	\$1,422,696
Pay off Jessica and Todd's mortgage	25	61	27	\$0	\$200,000	\$854,274	\$1,253,961
	30	66	32	\$0	\$0	\$1,205,350	\$1,568,437
Jessica and Todd's supplemental retirement income	31	67	33	\$0	\$115,854	\$1,168,958	\$1,535,885
	32	68	34	\$0	\$115,854	\$1,132,208	\$1,501,965
	33	69	35	\$0	\$115,854	\$1,095,165	\$1,466,599
	34	70	36	\$0	\$115,854	\$1,057,899	\$1,429,703
	35	71	37	\$0	\$115,854	\$1,020,502	\$1,391,200
	40	76	42	\$0	\$115,854	\$843,860	\$1,012,245
	45	81	47	\$0	\$115,854	\$695,049	\$924,466
	46	82	48	\$0	\$115,854	\$668,778	\$912,696
	47	83	49	\$0	\$115,854	\$643,697	\$902,968
	48	84	50	\$0	\$115,854	\$619,762	\$895,273
	49	85	51	\$0	\$115,854	\$596,887	\$889,563
	50	86	52	\$0	\$115,854	\$574,900	\$885,700
	51	87	53	\$0	\$115,854	\$553,718	\$883,645
	52	88	54	\$0	\$115,854	\$533,079	\$883,168
	53	89	55	\$0	\$115,854	\$512,489	\$883,802
	54	90	56	\$0	\$115,854	\$491,457	\$885,085
	55	91	57	\$0	\$115,854	\$469,422	\$886,484
Legacy	56	92	58	\$0	\$0	\$577,874	\$931,605

This hypothetical example is for illustrative purposes only and does not represent actual Allianz Life Insurance Company of North America (Allianz) clients. It is only one example of how this strategy could work. The hypothetical example is intended to show how features such as product benefits, accumulation potential, and loan features work and is not intended to predict future results. Actual results may be different from the figures shown in this example and in some cases may be significantly higher or lower.

Assuming the guaranteed minimum interest rate of 0.10% and maximum fees and charges were applied, the cash value would only be sufficient to support the loan in policy year 20. The policy would lapse in year 24 and would not be able to support the remainder of the loan strategy.

Sandy and Mike's goals for Jessica's IUL policy:

Keep in mind that an IUL policy may be subject to market volatility to a certain extent. It is possible to earn 0% interest in any given year.

Actual interest credited to the life insurance policy and type of loan taken will vary based on the crediting method and allocation options chosen, annual floor, and current caps and participation rates, which will impact potential loan amounts. Illustrations showing a consistent interest rate each year are not realistic.

The amount of interest the policy earns impacts the amount of cash value available, and there is no guarantee that there will be sufficient cash value available to keep the policy in force, which presents the potential for risk to the policy.

IUL is not a source of guaranteed retirement income.

When accessing policy loans and withdrawals, the available cash value and death benefit will be proportionally reduced and the loans may be taxable if the policy lapses or is surrendered. You should consider the potential tax implications of taking policy loans and withdrawals, and discuss them with your tax professional.

When taking policy loans, you need to be sure that you are managing the policy values and premium payments to ensure that the policy remains in force. It is important to review the potential impacts of taking sustained loans at a rate lower than what is represented in the example.

This strategy is not suitable for everyone. Please consult with your financial professional and tax advisor to determine if this is appropriate for your situation.



Life insurance can be a powerful way to help provide for your next generation's future. **ASK YOUR FINANCIAL PROFESSIONAL for a personalized illustration** to see how this could work for your individual strategy.

Life insurance policies require health and financial underwriting and have certain fees and charges associated with them that pay for the death benefit, underwriting expenses, and issuing and administering the policy. These policy charges would continue to be deducted, and loans will reduce the policy values and could cause the policy to lapse.

Bonus products may include higher surrender charges, longer surrender periods, lower caps or participation rates, or other restrictions that are not included in similar products that don't offer a bonus. Not all bonuses guarantee that a policy will be credited with an interest bonus every year as some are based on the growth of an index. The bonus rate is established at issue and is guaranteed for the policy year. This choice includes an allocation restriction, meaning you may not be able to allocate 100% of your accumulation value if the fixed account goes below 1%.

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A leading provider of annuities and life insurance, Allianz Life Insurance Company of North America (Allianz) bases each decision on a philosophy of being true: **True to our strength** as a key part of a leading global financial organization. **True to our passion** for making wise investment decisions. **True to building a culture** where everyone feels welcomed, included, and valued. And **true to the people we serve**, each and every day.

Through a line of innovative products and a network of trusted financial professionals, and with 3.9 million contracts issued, Allianz helps people as they seek to achieve their financial and retirement goals. Founded in 1896, Allianz is proud to play a vital role in the success of our global parent, Allianz SE, one of the world's largest financial services companies.

While we are proud of our financial strength, we are made of much more than our balance sheet. By being true to our commitments and keeping our promises, we believe we make a real difference for our clients. It's why so many people rely on Allianz today and count on us for tomorrow – when they need us most.

Products are issued by:

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