Allianz

Allianz Life Insurance Company of North America

Your Allianz Life Insurance Sales Team

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FOR GENERAL SALES SUPPORT please call the Life Case Design team at **800.950.7372 (option 1, then option 2)**

Important contacts

Sales, Marketing, and Business Tools
www.allianzlife.com/lifesalestools

Pre-Formal Underwriting

Quick Quotes: allianzquickquotes@allianzlife.com
Informals: lifeinsurance@send.allianzlife.com

Processing Documentation
lifeinsurance@send.allianzlife.com

Mailing address

Overnight mail:	**Regular mail:**
Allianz Life	Allianz Life
5701 Golden Hills Drive	PO Box 59060
Minneapolis, MN 55416	Minneapolis, MN 55459-0060

Licensing and Contracting
contracting.east@allianzlife.com

Commissions
commissions.central@allianzlife.com

For specific contacts for your FMO, please refer to the New Business contact sheet for your FMO.

Products are issued by Allianz Life Insurance Company of North America (Allianz), 5701 Golden Hills Drive, Minneapolis, MN 55416-1297. www.allianzlife.com

This content does not apply in the state of New York.

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Resource guide Your source for enhanced tools, training, and strategic support to help drive business growth

DISTRIBUTION SALES STRATEGIES SUPPORT

Our product and sales consultants can help you with all of your marketer/sales support and financial professional sales strategy needs.

We can help you with targeted and customized sales development programs to address a wide array of your business needs. Whether virtual, in-person, or hybrid, our sales programs can help your financial professionals, marketers, and sales support staff be more efficient and effective.

→ CALL your Allianz® representative to leverage these resources

ADVANCED PLANNING SUPPORT

Our resource teams can help you with your retirement and advanced planning needs.

Looking for individualized case support, advanced markets technical knowledge, product details, or marketing tools and resources? Our teams of experienced CERTIFIED FINANCIAL PLANNER™ professionals, tax attorneys, and advanced planning strategists are ready to help; they're just a call or click away.[1]

→ CALL Life Case Design Team at 800.950.7372

SALES TOOLS SUPPORT

If you want to leverage every ounce of value from your illustrations, we can help.

Our team can show you how to enhance sales potential by leveraging powerful tools available within our illustrations that help tell the story. And our tools don't end there; we have a number of resources that can help determine how a Life Insurance Policy could help meet your clients' needs for financial protection now and in the future.

For example:

- Ensight: A digital tool that complements our life insurance illustration software with interactive and customizable visuals to help show the value of indexed universal life (IUL) insurance products.
- Backcasting Tool: This tool is designed to help clients and their financial professional understand the chances of success when evaluating illustrated rates for specific index allocation options.
- Allocation Insights Tool: See how allocation options could perform differently from each other in a variety of market conditions.

→ CALL your Allianz® representative to leverage these resources

Sales development resources

FMO/AFMO focused:

Virtual sales meetings
Customized training based on your or your firm's priorities and goals

Product technical
Curriculum at firm-level or producer-level

Sales ideas
Strategies to get the most out of sales pieces

Illustrations and calculators
How to optimize their use in sales meetings

Website tools
Effectively leveraging video learning modules, client-facing material, and financial professional sales support material

[1] Allianz Life Insurance Company of North America does not provide financial planning services.