

Allianz
Asset Pro+SM
Fixed Index
Universal Life
Insurance
Policy

(R-7/2018)

Allianz Life Insurance Company of North America

Could your idle assets be **working harder?**

Add protection, opportunity, and flexibility
to your financial strategy.

Life happens – no matter how far ahead you plan.

You may be prepared to cover your income needs in retirement, but have you considered how you'll pay for various life events?

LIFE EVENTS

- Paying for your child's or grandchild's wedding
- Supplemental college funding
- Paying off a mortgage
- Purchasing a retirement home
- Covering a health emergency

FIUL can be a solution

If you need additional life insurance coverage, you could use your idle assets to purchase a fixed index universal life (FIUL) insurance policy. FIUL offers valuable death benefit¹ protection for your beneficiaries – and it also offers a way to pay for future life events.

FIUL policies offer the potential to accumulate cash value tax-deferred that can be accessed through policy loans and withdrawals² for a variety of needs. Some people use any available cash value to help supplement their retirement income – but did you know you have the flexibility to use your cash value for any life event you choose?

**YOU CAN
MAKE YOUR
IDLE ASSETS
COUNT.**

Do you have idle assets or money set aside for these kinds of life events? Perhaps it's money you don't need to maintain your lifestyle, or idle assets in a savings account. Even if you don't intend to use your idle assets, there's a way to make them count.

For all that's ahead.[®]

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This material must be accompanied by the Allianz Asset Pro+ consumer brochure (M-6025) and the Premium Deposit Fund Rider consumer brochure (M-5480).

¹The death benefit is generally paid income-tax-free to the beneficiaries.

²Policy loans and withdrawals will reduce the available cash value and death benefit and may cause unintended consequences, including lapse or taxable events. Please see full loan and withdrawal disclosure within this material for details.

Product and feature availability may vary by state and broker/dealer.

The following hypothetical example shows how an FIUL policy could provide death benefit protection and help pay for life events.

Meet John.¹

- John is an affluent 55-year-old male, healthy, married, and has three children.
- John needs an additional \$500,000 of permanent life insurance coverage to replace his income and pay off existing debts if something unexpected were to happen to him.
- John has \$250,000 in idle assets that he does not expect to need for living expenses in retirement.
- He wants to retire in 10 years and plans to supplement his retirement income with Social Security, his company-sponsored 401(k), and nonqualified retirement accounts. He also has saved six months' salary in a "rainy day" fund in addition to his idle assets.
- John can live comfortably in retirement based on what he has saved – but his savings don't account for unexpected life events.

John's idle assets could help address his concerns. Here's how:

John purchases an Allianz Asset Pro+SM Fixed Index Universal Life Insurance Policy to provide the death benefit protection he needs and a way to help pay for life events by accessing any available cash value through income-tax-free policy loans or withdrawals.²

He can select the Premium Deposit Fund (PDF) Rider to utilize \$250,000 of his idle assets for planned premium

payments. This strategy provides John the life insurance coverage he needs with the simplicity of a lump-sum payment. He also has the option to terminate the PDF Rider at any time if he needs access to the money; however, he would need to continue to make the required premium payments for the policy to stay in force. Please refer to the Premium Deposit Fund Rider brochure for more detailed information.

John accesses his retirement savings to cover his regular income needs in retirement. Here's how his FIUL policy can accommodate his life events:

Even after accessing the three policy loans to pay for John's life events, **HE STILL HAS THE DEATH BENEFIT PROTECTION HE NEEDS.**

AGE 70	JOHN ACCESSES \$100,000 TO PAY OFF MORTGAGE. Available cash value after policy loan is taken = \$253,426. Death benefit after policy loan is taken = \$673,662.
AGE 75	JOHN ACCESSES \$100,000 FOR A DOWN PAYMENT ON A BEACH HOUSE. Available cash value after policy loan is taken = \$202,583. Death benefit after policy loan is taken = \$566,561.
AGE 80	JOHN ACCESSES \$50,000 LOAN TO HELP HIS GRANDCHILD PAY OFF STUDENT LOANS. Available cash value after policy loan is taken = \$170,175. Death benefit after policy loan is taken = \$503,733.

Assumptions: 55-year-old male, Standard Nontobacco risk class, eight annual premium payments of \$33,458 paid from the PDF Rider into Asset Pro+, initial death benefit of \$502,507, death benefit option B, 5.5% nonguaranteed illustrated rate.

Assuming the minimum guaranteed rate of 0.10% and maximum charges, the policy would lapse in year 16, after the first loan is taken, and would not be able to support the remaining loan strategy. This could result in adverse tax consequences which could be significant. This hypothetical example assumes a consistent interest rate and bonus credit in each year and does not consider market volatility, which is not realistic.

¹ Hypothetical example is provided for illustrative purposes only. Not an actual Allianz client.

² Policy loans and withdrawals will reduce the available cash value and death benefit and may cause the policy to lapse, or affect guarantees against lapse. Withdrawals in excess of premiums paid will be subject to ordinary income tax. Additional premium payments may be required to keep the policy in force. In the event of a lapse, outstanding policy loans in excess of unrecovered cost basis will be subject to ordinary income tax. If a policy is a modified endowment contract (MEC), policy loans and withdrawals will be taxable as ordinary income to the extent there are earnings in the policy. If any of these features are exercised prior to age 59½ on a MEC, a 10% federal additional tax may be imposed. Tax laws are subject to change and you should consult a tax professional.

The hypothetical historical results reflect an interest bonus starting in year 1. Bonus products may include higher surrender charges, longer surrender periods, lower caps or participation rates, or other restrictions that are not included in similar products that don't offer a bonus. There is no guarantee that an interest bonus will be credited in every policy year as it is based on the growth of an index.





Considerations

- An FIUL policy may be subject to a certain extent of market volatility with the potential to earn 0% interest in a given year.
- The amount of interest the policy earns will impact the amount of cash value available and there is no guarantee the cash value will be sufficient to keep the policy in force.
- When you take policy loans, manage the policy values and premium payments to ensure that the policy remains in force. Policy loans and withdrawals will reduce policy values, including the death benefit.
- FIUL requires health and financial underwriting.

Ask your financial professional for a personalized illustration to see how this strategy could work for your individual situation.

Ask your financial professional
how FIUL can provide life insurance
coverage and a way to help pay for
your life events.



True to our promises ... so you can be true to yours.®

A leading provider of annuities and life insurance, Allianz Life Insurance Company of North America (Allianz) bases each decision on a philosophy of being true: **True to our strength** as an important part of a leading global financial organization. **True to our passion** for making wise investment decisions. And **true to the people we serve**, each and every day.

Through a line of innovative products and a network of trusted financial professionals, and with over 3.5 million contracts issued, Allianz helps people as they seek to achieve their financial and retirement goals. Founded in 1896, Allianz is proud to play a vital role in the success of our global parent, Allianz SE, one of the world's largest financial services companies.

While we are proud of our financial strength, we are made of much more than our balance sheet. By being true to our commitments and keeping our promises we believe we make a real difference for our clients. It's why so many people rely on Allianz today and count on us for tomorrow – when they need us most.

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Product and feature availability may vary by state and broker/dealer.

Products are issued by Allianz Life Insurance Company of North America, PO Box 59060, Minneapolis, MN 55459-0060. 800.950.1962 www.allianzlife.com

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