



Corey Walther

President, Allianz Life Financial Services, LLC

Background

With nearly 30 years in the financial services industry, Walther is responsible for the business results, strategic direction, sales execution, and distribution for several Allianz Life Insurance Company of North America (Allianz Life) product lines – including variable annuities, registered index-linked annuities, fixed index annuities, and buffered outcome ETFs – into multiple channels.

Experience

- 22 years with Allianz Life, focusing on helping financial professionals in acquiring and serving clients with retirement planning, estate planning, and other tax-related strategies.
- Oversees Allianz Life Financial Services, LLC, a wholesale broker/dealer.
- Current role focused on leading a team of Retirement Consultants dedicated to helping registered representatives grow their practice by helping individuals and families seek asset growth, sustainable retirement income, and long-term financial independence.
- Previously was chief operating officer of Allianz Life Financial Services and head of distribution relationship management.
- Helped Allianz Life expand to new markets, including the registered investment adviser space.

Education, certifications, and memberships

- MBA from the University of Minnesota, Carlson School of Management
- B.S. from Minnesota State University Moorhead
- ChFC® (Chartered Financial Consultant), RICP® (Retirement Income Certified Professional), WMCP® (Wealth Management Certified Professional), and CLU® (Chartered Life Underwriter)
- Board member at the Insured Retirement Institute (IRI) and co-leader for the Money Management Institute (MMI) Annuity & Insurance Solutions Community

Featured in

Yahoo Money, The Wall Street Journal, Money, InvestmentNews

FOCUSED ON

- Managing risk in retirement planning
- Retirement income strategies
- Allianz Life thought leadership studies
- Distribution trends
- Insurance (annuities and life insurance)
- Exchange-traded funds (ETFs)
- Sales and relationship management

