

Choosing allocation options

Historical index data to help you decide



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How your policy builds value

Indexed universal life (IUL) insurance provides death benefit protection that is generally income-tax-free to beneficiaries. It also has the potential to build accumulation value tax-deferred through credited interest based on the performance of one or more market indexes (indexed interest) or through fixed interest.

If you choose the indexed interest option, how much interest you could receive will vary depending on several factors, beginning with the allocation option(s) you choose.

An allocation option is a combination of an index and its crediting method, as well as any caps and participation rates that may be applied. There are also several bonus opportunities that can potentially increase the amount of indexed interest credited to your policy.

Because indexes can perform differently in a variety of market conditions, Allianz Life Accumulator™ Indexed Universal Life Insurance Policy offers you several allocation options.

You can choose one allocation option or diversify among multiple options. Diversifying among allocations may help you reduce the impact of volatility and seek a more consistent return.

On the pages that follow, we'll take a closer look at the hypothetical historical returns of each index and the interest Allianz would have credited based on each allocation option available. For more information on indexed interest, bonus options, and crediting methods, see the appropriate product consumer brochure.

Allocation options

Blended Futures Index

What is the Blended Futures Index?

The Blended Futures Index is a non-volatility-controlled index that is constructed by allocating to the following futures indexes in fixed percentages to provide a 60/40 mix between equity and bond indexes:

- **Bloomberg US 10-year Note Custom Futures ER Index (40%)**
Tracks the prices of the 10-year Treasury Note Futures
- **S&P 500® Futures Index ER (30%)**
Tracks the prices of S&P 500® Index futures
- **Bloomberg US Small Cap Custom Futures ER Index (20%)**
Tracks prices of U.S. small-cap equities futures
- **Bloomberg International Equity Custom Futures ER Index (10%)**
Tracks futures prices of international stocks

The components of the Blended Futures Index use an excess return methodology by tracking the price of futures. Futures prices reflect the expected future price of an index and account for expected dividends.

Policy year	Index return	Select allocation option (110% participation rate, 40% bonus, 1% annual asset charge)	Bonused allocation option (115% participation rate, 15% bonus)	Classic allocation option (115% participation rate, 1% bonus)
2011	3.58%	4.52%	4.74%	5.12%
2012	11.17%	16.20%	14.77%	13.84%
2013	17.80%	26.41%	23.54%	21.47%
2014	6.75%	9.39%	8.92%	8.76%
2015	-0.22%	-1.00%	0.00%	1.00%
2016	7.95%	11.24%	10.51%	10.14%
2017	11.28%	16.37%	14.92%	13.97%
2018	-6.56%	-1.00%	0.00%	1.00%
2019	16.63%	24.62%	22.00%	20.13%
2020	13.06%	19.11%	17.27%	16.02%
2021	11.17%	16.20%	14.77%	13.84%
2022	-17.47%	-1.00%	0.00%	1.00%
2023	8.87%	12.66%	11.73%	11.20%
2024	4.11%	5.33%	5.43%	5.72%

Please refer to the table above, which illustrates how crediting methods may affect potential interest credits.

The least an allocation option could return is 0%. However, in the chart above, the Select indexed allocation includes the 1% asset charge in the total, thus resulting in -1.00% in some years.

The guaranteed minimum participation rate is set at issue for the life of the policy and will never be less than 5%.

The 14-year period shown reflects the longest common period of historical data available for the components that make up the index. No single crediting method consistently delivers the most interest under all market conditions. Although an external index may affect your interest credited, the policy does not directly participate in any equity or fixed income investments. You are not buying shares in an index.

These illustrations are hypothetical in nature. Because the life insurance product and the Blended index did not exist during the entire time frame illustrated, this chart represents hypothetical historical information only and reflects current participation and annual floor rates which are not guaranteed. Actual participation rates that could have been applied over this time frame would have been different from the figures shown here, and in some cases could have been dramatically different depending on a number of factors, including market conditions.

These figures represent hypothetical historical results only, are not indicative of future results, and may not be used to predict future results.

Bloomberg US Dynamic Balance III ER Index

What is the Bloomberg US Dynamic Balance III ER Index?

“ Ticker symbol: **BTSIUDB3**

The Bloomberg US Dynamic Balance III ER Index is comprised of varying exposure to the Bloomberg US Equity Futures Basket ER Index. The Bloomberg US Equity Futures Basket ER Index is comprised of three sub-indexes that rebalance daily:

- **Bloomberg US Equity Custom Futures ER Index (80%)**, which is designed to provide exposure to large-cap U.S. stocks in excess of a benchmark rate.
- **Bloomberg US Small Cap Custom Futures ER Index (10%)**, which is designed to provide exposure to small-cap U.S. stocks in excess of a benchmark rate.
- **Bloomberg NDX Equity Custom Futures ER Index (10%)**, which is designed to provide exposure to technology sector U.S. stocks in excess of a benchmark rate.

The Bloomberg US Dynamic Balance III ER Index uses an excess return methodology by tracking the price of futures. Futures prices reflect the expected future price of an index and account for expected dividends. Volatility-controlled excess return indexes are designed to bring a level of stability to renewals (for the associated crediting method) from year to year by reducing the effects of volatility and of changing short-term interest rates.

Policy year	Index return	Select allocation option (175% participation rate, 40% bonus, 1% annual asset charge)	Bonused allocation option (185% participation rate, 15% bonus)	Classic allocation option (190% participation rate, 1% bonus)
2012	3.97%	8.73%	8.45%	8.54%
2013	12.23%	28.97%	26.02%	24.24%
2014	4.11%	9.08%	8.75%	8.81%
2015	-2.73%	-1.00%	0.00%	1.00%
2016	4.20%	9.29%	8.93%	8.98%
2017	11.38%	26.88%	24.21%	22.62%
2018	-1.59%	-1.00%	0.00%	1.00%
2019	9.33%	21.85%	19.84%	18.72%
2020	4.75%	10.63%	10.10%	10.02%
2021	7.20%	16.64%	15.32%	14.68%
2022	-7.60%	-1.00%	0.00%	1.00%
2023	6.85%	15.78%	14.58%	14.02%
2024	5.10%	11.50%	10.85%	10.69%

Please refer to the table above, which illustrates how crediting methods may affect potential interest credits.

The least an allocation option could return is 0%. However, in the chart above, the Select indexed allocation includes the 1% asset charge in the total, thus resulting in -1.00% in some years.

The guaranteed minimum participation rate is set at issue for the life of the policy and will never be less than 5%.

The 13-year period shown reflects the longest common period of historical data available for the components that make up the index. No single crediting method consistently delivers the most interest under all market conditions. Although an external index may affect your interest credited, the policy does not directly participate in any equity or fixed income investments. You are not buying shares in an index.

These illustrations are hypothetical in nature. Because the life insurance product and the Bloomberg US Dynamic Balance III ER Index did not exist during the entire time frame illustrated, this chart represents hypothetical historical information only and reflects current participation and annual floor rates which are not guaranteed. Actual participation rates that could have been applied over this time frame would have been different from the figures shown here, and in some cases could have been dramatically different depending on a number of factors, including market conditions.

4 These figures represent hypothetical historical results only, are not indicative of future results, and may not be used to predict future results.

PIMCO Tactical Balanced ER Index

What is the PIMCO Tactical Balanced ER Index?

“ Ticker symbol: **DBTBIER**

The PIMCO Tactical Balanced ER Index is comprised of the following underlying components that shift weights daily based on historical realized volatility:

- **U.S. Equity Futures Custom Index**, a custom index that tracks futures on large-cap equities, similar to futures on the S&P 500® Index.
 - **PIMCO Synthetic Bond ER Index**, with a duration overlay, a custom index made up of a small number of instruments designed to provide exposure to futures on the U.S. investment-grade and Treasury bond markets.
- The index uses an excess methodology by tracking the prices of futures, which reflect the expected future price of an index and account for unexpected dividends. Excess return indexes are designed to bring a level of stability to renewals (for associated crediting method) from year to year by reducing the effect of changing short-term interest rates.

Policy year	Index return	Select allocation option (175% participation rate, 40% bonus, 1% annual asset charge)	Bonused allocation option (180% participation rate, 15% bonus)	Classic allocation option (185% participation rate, 1% bonus)
2005	-2.18%	-1.00%	0.00%	1.00%
2006	5.17%	11.66%	10.70%	10.56%
2007	2.95%	6.22%	6.10%	6.45%
2008	5.86%	13.37%	12.14%	11.85%
2009	4.21%	9.31%	8.71%	8.79%
2010	11.32%	26.72%	23.42%	21.93%
2011	3.84%	8.41%	7.95%	8.11%
2012	6.81%	15.68%	14.09%	13.60%
2013	7.75%	17.99%	16.04%	15.34%
2014	1.53%	2.75%	3.17%	3.83%
2015	-2.33%	-1.00%	0.00%	1.00%
2016	5.75%	13.10%	11.91%	11.64%
2017	14.46%	34.43%	29.93%	27.75%
2018	-2.10%	-1.00%	0.00%	1.00%
2019	10.35%	24.37%	21.43%	20.15%
2020	4.07%	8.96%	8.41%	8.52%
2021	8.94%	20.90%	18.50%	17.53%
2022	-2.27%	-1.00%	0.00%	1.00%
2023	2.79%	5.83%	5.77%	6.16%
2024	4.36%	9.68%	9.02%	9.06%

Please refer to the table above, which illustrates how crediting methods may affect potential interest credits.

The least an allocation option could return is 0%. However, in the chart above, the Select indexed allocation includes the 1% asset charge in the total, thus resulting in -1.00% in some years.

The guaranteed minimum participation rate is set at issue for the life of the policy and will never be less than 5%.

The 20-year period shown reflects the longest common period of historical data available for the components that make up the index. No single crediting method consistently delivers the most interest under all market conditions. Although an external index may affect your interest credited, the policy does not directly participate in any equity or fixed income investments. You are not buying shares in an index.

These illustrations are hypothetical in nature. Because the life insurance product and the PIMCO Tactical Balanced ER Index did not exist during the entire time frame illustrated, this chart represents hypothetical historical information only and reflects current participation and annual floor rates which are not guaranteed. Actual participation rates that could have been applied over this time frame would have been different from the figures shown here, and in some cases could have been dramatically different depending on a number of factors, including market conditions.

These figures represent hypothetical historical results only, are not indicative of future results, and may not be used to predict future results.

The S&P 500® Futures Index ER

What is the S&P 500® Futures Index ER?

“ Ticker symbol: **SPXFP**

The S&P 500® Futures Index ER is constructed from the front-quarter E-mini futures contract on the S&P 500®. It tracks three-month futures on the S&P 500® Index.

The S&P 500® Futures Index ER uses an excess return methodology by tracking the prices of futures. Futures prices reflect the expected future price of an index and account for expected dividends. This is because the S&P 500® Futures Index ER tracks the return in excess of the risk-free rate.

Policy year	Index return	Select allocation option (70% participation rate, 40% bonus, 1% annual asset charge)	Bonused allocation option (75% participation rate, 15% bonus)	Classic allocation option (75% participation rate, 1% bonus)
2000	-15.09%	-1.00%	0.00%	1.00%
2001	-17.74%	-1.00%	0.00%	1.00%
2002	-23.70%	-1.00%	0.00%	1.00%
2003	27.05%	25.51%	23.33%	21.29%
2004	9.19%	8.01%	7.93%	7.89%
2005	1.37%	0.34%	1.18%	2.03%
2006	10.11%	8.91%	8.72%	8.58%
2007	-0.08%	-1.00%	0.00%	1.00%
2008	-39.29%	-1.00%	0.00%	1.00%
2009	25.52%	24.01%	22.01%	20.14%
2010	14.67%	13.38%	12.65%	12.00%
2011	1.73%	0.70%	1.49%	2.30%
2012	15.43%	14.12%	13.31%	12.57%
2013	31.50%	29.87%	27.17%	24.62%
2014	13.19%	11.92%	11.37%	10.89%
2015	0.86%	-0.16%	0.74%	1.64%
2016	11.47%	10.24%	9.89%	9.60%
2017	19.88%	18.48%	17.15%	15.91%
2018	-6.96%	-1.00%	0.00%	1.00%
2019	28.33%	26.76%	24.44%	22.25%
2020	17.59%	16.23%	15.17%	14.19%
2021	27.99%	26.43%	24.14%	21.99%
2022	-19.73%	-1.00%	0.00%	1.00%
2023	19.76%	18.36%	17.04%	15.82%
2024	17.55%	16.20%	15.14%	14.16%

Please refer to the table above, which illustrates how crediting methods may affect potential interest credits.

The least an allocation option could return is 0%. However, in the chart above, the Select indexed allocation includes the 1% asset charge in the total, thus resulting in -1.00% in some years.

The guaranteed minimum participation rate is set at issue for the life of the policy and will never be less than 5%.

No single crediting method consistently delivers the most interest under all market conditions. Although an external index may affect your interest credited, the policy does not directly participate in any equity or fixed income investments. You are not buying shares in an index.

These illustrations are hypothetical in nature. Because the life insurance product and the S&P 500® Futures Index ER did not exist during the entire time frame illustrated, this chart represents hypothetical historical information only and reflects current participation and annual floor rates which are not guaranteed. Actual participation rates that could have been applied over this time frame would have been different from the figures shown here, and in some cases could have been dramatically different depending on a number of factors, including market conditions.

6 These figures represent hypothetical historical results only, are not indicative of future results, and may not be used to predict future results.

The S&P 500® Index

What is the S&P 500® Index?

“ Ticker
symbol:
SPX

The S&P 500® Index is a U.S. large-cap index based on the market capitalizations of 500 large companies having common stock on the NYSE or NASDAQ.

Considered by many to be the most common benchmark used in measuring the performance of U.S. stock market large-caps, which are companies with a market capitalization value of more than \$10 billion. The S&P 500® Index represents a broad cross-section of common stocks traded on every major U.S. stock exchange. The index is a selection of 500 leading companies from 100 distinct industry groups found in 10 leading American industrial market sectors.



Policy year	Index return	Standard allocation option with annual point-to-point (12.25% cap, no bonus)	Standard allocation option with monthly sum (3.80% cap, no bonus)	Standard allocation option with trigger method (8.25% trigger interest rate, no bonus)
2000	-10.14%	0.00%	0.00%	0.00%
2001	-13.04%	0.00%	0.00%	0.00%
2002	-23.37%	0.00%	0.00%	0.00%
2003	26.38%	12.25%	15.65%	8.25%
2004	8.99%	8.99%	8.82%	8.25%
2005	3.00%	3.00%	3.24%	8.25%
2006	13.62%	12.25%	12.99%	8.25%
2007	3.53%	3.53%	3.38%	8.25%
2008	-38.49%	0.00%	0.00%	0.00%
2009	23.45%	12.25%	6.19%	8.25%
2010	12.78%	12.25%	0.96%	8.25%
2011	0.00%	0.00%	0.00%	0.00%
2012	13.41%	12.25%	12.19%	8.25%
2013	29.60%	12.25%	23.50%	8.25%
2014	11.39%	11.39%	10.62%	8.25%
2015	-0.73%	0.00%	0.00%	0.00%
2016	9.54%	9.54%	6.82%	8.25%
2017	19.42%	12.25%	17.95%	8.25%
2018	-6.24%	0.00%	0.00%	0.00%
2019	28.88%	12.25%	19.12%	8.25%
2020	16.26%	12.25%	0.00%	8.25%
2021	26.89%	12.25%	19.05%	8.25%
2022	-19.44%	0.00%	0.00%	0.00%
2023	24.23%	12.25%	11.45%	8.25%
2024	23.31%	12.25%	17.34%	8.25%

Please refer to the table above, which illustrates how crediting methods may affect potential interest credits.



TALK TO YOUR FINANCIAL PROFESSIONAL for more information on your allocation options and help with creating a diversified strategy.

The least an allocation option could return is 0%.

The guaranteed minimum cap for the annual point-to-point is set at issue for the life of the policy and will never be less than 0.25%. The guaranteed minimum cap for monthly sum is set at issue for the life of the policy and will never be less than 0.50%. The guaranteed minimum Trigger Interest Rate is set at issue for the life of the policy and will never be less than 0.25%.

No single crediting method consistently delivers the most interest under all market conditions. Although an external index may affect your interest credited, the policy does not directly participate in any equity or fixed income investments. You are not buying shares in an index.

These illustrations are hypothetical in nature. Because the life insurance product did not exist during the entire time frame illustrated, this chart represents hypothetical historical information only and reflects current participation and annual floor rates which are not guaranteed. Actual participation rates that could have been applied over this time frame would have been different from the figures shown here, and in some cases could have been dramatically different depending on a number of factors, including market conditions.

8 These figures represent hypothetical historical results only, are not indicative of future results, and may not be used to predict future results.

IUL requires qualification through health and financial underwriting.

Diversifying in an IUL does not ensure index credits in any given policy year.

Bonus products may include higher surrender charges, longer surrender periods, lower caps, or other restrictions that are not included in similar products that don't offer a bonus. The index allocations that offer the interest bonus will generally have lower caps and participation rates. Not all bonuses guarantee that a policy will be credited with an interest bonus every year as it is based on the growth of an index.

There is no guarantee that a policy will earn indexed interest in any given year.

The PIMCO Tactical Balanced ER Index is comprised of the U.S. Equity Futures Custom Index, a bond component comprised of the PIMCO Synthetic Bond ER Index and a duration overlay, and shifts weighting between them daily based on historical realized volatility of the components. The U.S. Equity Futures Custom Index provides exposure to large cap U.S. stocks in excess of a short-term interest rate. The PIMCO Synthetic Bond ER Index is comprised of a small number of derivative instruments designed to provide exposure to U.S. Investment-grade and Treasury bond markets in excess of a short-term interest rate. The Index is an excess return index, which means that it captures the returns of the underlying constituents which are in excess of a short-term interest rate. All else equal, higher short-term interest rates would result in an excess return index to underperform a non-excess return version of the same index.

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The S&P 500® Index is comprised of 500 stocks representing major U.S. industrial sectors. The S&P 500® Futures Index ER is constructed from the front-quarter E-mini futures contract on the S&P 500. It is part of the S&P Factor Series, which measures the inherent risk premium between asset classes and financial markets.

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The Bloomberg US Dynamic Balance III ER Index is comprised of varying exposure to the Bloomberg US Equity Futures Basket ER Index, where the exposure is primarily determined by market implied volatility. The Bloomberg US Equity Futures Basket ER Index is comprised of three sub-indexes: the Bloomberg US Equity Custom Futures ER Index, the Bloomberg US Small Cap Custom Futures ER Index, and the Bloomberg US Tech Custom Futures ER Index, with intended weights of 80%, 10%, and 10%, respectively, rebalanced daily. The Bloomberg US Equity Custom Futures ER Index generally maintains exposure to large cap U.S. stocks via futures in excess of the corresponding benchmark portfolio. The Bloomberg US Small Cap Custom Futures ER Index generally maintains exposure to small cap U.S. stocks via futures in excess of the corresponding benchmark portfolio. The Bloomberg US Tech Custom Futures ER Index generally maintains exposure to technology sector U.S. stocks via futures in excess of the corresponding benchmark portfolio.

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The Blended Futures Index is comprised of four sub-indexes: S&P 500® Futures Index ER, Bloomberg International Equity Custom Futures ER Index, Bloomberg US 10-year Note Custom Futures ER Index, and Bloomberg US Small Cap Custom Futures ER Index.

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True to our promises so you can be true to yours®

A leading provider of annuities and life insurance, Allianz Life Insurance Company of North America (Allianz) bases each decision on a philosophy of being true: **True to our strength** as a key part of a leading global financial organization. **True to our passion** for making wise investment decisions. **True to building a culture** where everyone feels welcomed, included, and valued. And **true to the people we serve**, each and every day.

Through a line of innovative products and a network of trusted financial professionals, and with 3.9 million contracts issued, Allianz helps people as they seek to achieve their financial and retirement goals. Founded in 1896, Allianz is proud to play a vital role in the success of our global parent, Allianz SE, one of the world's largest financial services companies.

While we are proud of our financial strength, we are made of much more than our balance sheet. By being true to our commitments and keeping our promises, we believe we make a real difference for our clients. It's why so many people rely on Allianz today and count on us for tomorrow – when they need us most.

Products are issued by:

**Allianz Life Insurance Company
of North America**

PO Box 59060
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This content does not apply in the state of New York.

Guarantees are backed solely by the financial strength and claims-paying ability of Allianz Life Insurance Company of North America.

Product and feature availability may vary by state and broker/dealer.

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