

Help make your idle assets go further.

Creating wealth, protecting it, and passing it on to the next generation can be challenging.

Rising taxes and market downturns could erode the assets you've set aside for legacy planning. Without proper planning, taxes could also affect your beneficiaries when they inherit the legacy you've created. Fortunately, there are ways to help address these concerns.

Before we explore these solutions, however, first let's discuss a few types of assets. As you develop a retirement strategy, you may find you need to address all of the following.

Three general categories of assets

- **Now money** includes the funds you need for living expenses now or when you retire.
- **Later money** refers to assets you intend to use later as income, or for other financial concerns such as health care.
- **Never money – idle assets** – refers to the pool of money you don't need to maintain your lifestyle – and therefore never intend to touch. As part of your financial strategy, you may have decided to leave this money to your heirs or charitable interests.

Even though you don't intend to use your idle assets, that doesn't mean they should truly sit idle. As part of your overall financial strategy, perhaps you've thought about what you expect your idle assets to provide.

-  **Protection:** Is it important to know that your money is protected?
-  **Accumulation potential:** Over time, would you expect these assets to increase in value?
-  **Efficient transfer:** Is it important to you to efficiently pass the money to beneficiaries when you are gone?
-  **Access:** While you don't foresee an immediate need, do you want to access the money in case of an emergency?



For all that's ahead.®

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This material must be accompanied by the appropriate consumer brochure and the Premium Deposit Fund Rider consumer brochure (M-5480).

This content is general information for educational purposes, and is not intended to constitute fiduciary advice.

Please consult your financial professional for a specific recommendation about purchasing this product.

Product and feature availability may vary by state and broker/dealer.

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POTENTIAL OPTIONS FOR NEVER MONEY

Common places for idle assets include savings accounts and certificates of deposit (CDs). Of these options, consider how well they help meet your need for:



Protection



Accumulation potential



Transfer



Access

Allocate idle assets to an FIUL policy.

If you need life insurance coverage, you could consider using your idle assets to purchase a fixed index universal life (FIUL) insurance policy. If you have a lump sum of money you won't need to access later in life, you could use it to purchase an FIUL policy that may offer optional riders. At your death, your beneficiaries would receive an income-tax-free death benefit, all while helping meet the needs of protection, accumulation potential, ease of transfer, and access.

An FIUL policy could be a **powerful option** that provides a level of protection, accumulation potential, efficient transfer, and access.

| OPTION | Protection | Accumulation potential | Efficient transfer | Access |
|--------|------------|------------------------|--------------------|--------|
| FIUL | X | X | X | X |

How do the benefits of an FIUL policy help meet the four needs you may have for never money?

- **Protection:** An insurance policy pays a death benefit to your beneficiaries that provides protection and financial reassurance – including the knowledge that your beneficiaries will receive the proceeds income-tax-free.
- **Accumulation potential:** Our FIUL policies provide secondary features such as the potential to build tax-deferred cash value accumulation. Life insurance also provides an immediate leverage of the assets through the death benefit if the insured were to die.
- **Efficient transfer:** The income-tax-free death benefit provided at your death generally avoids probate and goes directly to your beneficiaries.
- **Access:** You have access to any available cash value through policy loans or withdrawals for any purpose you choose.¹ When accessing policy loans or withdrawals you should carefully monitor the values in the policy to help prevent a policy lapse.

Keep in mind that life insurance requires health and financial underwriting.

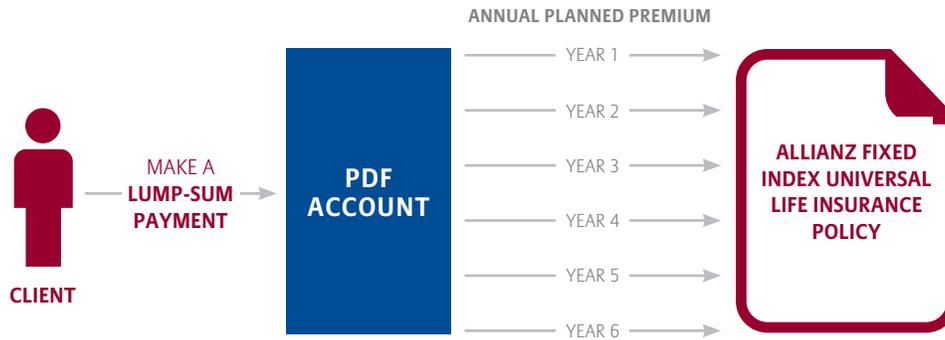
¹ Policy loans and withdrawals will reduce the available cash value and death benefit and may cause the policy to lapse, or affect guarantees against lapse. Withdrawals in excess of premiums paid will be subject to ordinary income tax. Additional premium payments may be required to keep the policy in force. In the event of a lapse, outstanding policy loans in excess of unrecovered cost basis will be subject to ordinary income tax. If a policy is a modified endowment contract (MEC), policy loans and withdrawals will be taxable as ordinary income to the extent there are earnings in the policy. If any of these features are exercised prior to age 59½ on a MEC, a 10% federal additional tax may be imposed. Tax laws are subject to change and you should consult a tax professional.

Using the Premium Deposit Fund (PDF) Rider

If you have access to a lump sum of money and have identified a need for life insurance coverage, you can purchase an FIUL policy and add the optional Premium Deposit Fund (PDF) Rider.

The PDF Rider can help you maximum-fund a life insurance policy with a single lump-sum payment. Each policy anniversary, we will pay your annual planned premium with the dollars you deposited into the PDF Rider. And because you've funded the policy up front, you will receive a 2% Premium Discount Rate as the annual premium payments are made – helping you stretch your dollars further.¹

How the Premium Deposit Fund Rider works



The number of annual planned premiums you select could be greater or less than what is shown in this hypothetical example. The minimum number of annual planned premium transfers is three, and the maximum number of premium transfers is 10. The Premium Discount Rate is guaranteed on an annual basis and will never be less than 0.25%. Discount does not apply to the first-year premium.

Let your idle assets help support your future financial goals. By purchasing an FIUL policy you can provide a level of protection, accumulation potential, efficient transfer, and access all in one product.

Do you have idle assets? Talk with your financial professional to see how FIUL can help meet your never money goals.

¹The Discounted Premium Credit is considered interest paid to the policy owner. The policy owner will be sent a 1099-INT for the amount of the Discounted Premium Credit each year when it is applied to the policy. You should consult with your tax advisor.



True to our promises ... so you can be true to yours.®

A leading provider of annuities and life insurance, Allianz Life Insurance Company of North America (Allianz) bases each decision on a philosophy of being true: **True to our strength** as an important part of a leading global financial organization. **True to our passion** for making wise investment decisions. And **true to the people we serve**, each and every day.

Through a line of innovative products and a network of trusted financial professionals, and with over 3.5 million contracts issued, Allianz helps people as they seek to achieve their financial and retirement goals. Founded in 1896, Allianz is proud to play a vital role in the success of our global parent, Allianz SE, one of the world's largest financial services companies.

While we are proud of our financial strength, we are made of much more than our balance sheet. By being true to our commitments and keeping our promises we believe we make a real difference for our clients. It's why so many people rely on Allianz today and count on us for tomorrow – when they need us most.

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